

Work Shop on 4 and 5 December 2008

Step 1: Write a “Winning Business Plans” for your banker

Step 2: Access “Structural Funds” in Romania

There will be a Work Shop on these topics on 4-5 December 2008 . The first step is to get your financing and loan from a banker. The second step is to file for Structural Funds or Structural Instruments. The seminar and documentation will be in English.

The following subjects will be on the agenda:

- Structural instruments and Structural Funds;
- Identification and formulation of projects;
- Capital and financing rules;
- Business Plans that are successful (with some examples);

The seminar is interactive, case studies will be presented and an example will be given. All Participants will receive a manual and copies of the presentations of the speakers. They will also receive a cd with useful information on the structural funds and structural instruments.

The participants of the seminar will obtain a certificate of attendance from the "Hyperion University of Bucharest" and from the "Belgian Romanian Real Estate Chamber" (CIBR). The certificate will be given at the end of the course.

Program Thursday 4 December 2008 at the Novotel Bucharest, Victoriei 37B , Romania

9u30 : Registration of the participants and coffee buffet

10u : Official opening by Freddy Jacobs, president, CIBR

- Welcome and impulse statement, Mr Marian Petre MILUT, president of UNPR
- Welcome and impulse statement, Prof. Dr. Iulian Cartana, prorector Hyperion University
- Welcome and impulse statement, Mr. Nicolae VASILE, vice-president of CCI Chamber of Commerce and Industry, Bucharest

10u30 : Structural Funds, Ilea Codruta, ministry for SME's, commerce, tourism and free professions

11u00 : Identification and formulation of projects, lector: Dipl. ir. Freddy M.E. Jacobs, CIBR

11u30 : Theory around successful business plans, lector: Prof. Dipl. ir. Hendrik Van Landeghem, UNIVERSITY- GENT

12u00: How do you write a business plan, lector , Prof. Dr. Anca Gheorghui, prorector Hyperion University

12u30 : Lunch Novotel, Cafe Theatro Restaurant

14u15 : Evaluation of a business plan through the eyes of the bank, ING Bank, Laura Voicu

14u45 : Coffee break and discussion

15u00 : Evaluation and practical aspects of business plans through the eyes of the Bucharest CCI, lector Mr. Bogdan Zaval, CCI, expert in EU funds

15u 30: Example of a successful business plan and the methodology behind it, lector : Dipl. ir. Freddy M.E. Jacobs, CIBR

16u00: Discussion - the participants have the possibility to ask questions to the speakers.

16u30: Reception with “Wines” offered by Murfatlar Romania

18u00: End

Program Friday 5 December 2008 at the Novotel Bucharest, CaleaVictoriei 37B , Romania.

9u : coffee buffet

9u30 – 12u30 workshop on “winning business plans”, : Dipl. ir. Freddy M.E. Jacobs, CIBR

Info and participation form : http://www.cibr.be/en_events.php - doc nr. 20080917

Hotel: Novotel, Bucuresti, Calea Victoriei 37B, tel : (+40)21/3088500 – reservations are paid and are made directly by the participants http://www.accorhotels.com/accorhotels/fichehotel/nl/nov/5558/fiche_hotel.shtml

